

COMPENSATION OVERVIEW

Revolutionary business model for the **Modern Affiliate & Modern Networker**

INTRODUCTION

The MAKE Wellness Pay Plan is the first of its kind designed to cater to the modern affiliate and the modern networker. The plan is made up of two primary income pathways: personal production sales and helping others be successful with MAKE Wellness.

MAKE Wellness Affiliates earn commissions on the sales from the customers and Affiliates on their team. Commissions are based on the sale amount of an order, after discounts, coupons, and product credits are applied and excludes shipping, taxes and fees.

Affiliates begin accumulating sales volume on the first day of each month, continuing through the last day of the month. The total sales volume generated by an Affiliate, along with their customers and team members, determines their qualification and payout.

Commission payments are processed daily and monthly depending on the bonus type.* This is especially exciting any order completed by 3:00 PM MT, is paid out the same day! It's an excellent way to quickly reap the rewards of your efforts. Monthly commission payments are made by the tenth of each month for the previous month's sales.

RECOGNITION

At Make Wellness we take pride in recognizing our amazing Affiliates! One of the ways we do this is by acknowledging Affiliates based on achievements within the Make Wellness Pay Plan. An Affiliate will be referred to by their highest achievement for recognition, but will be compensated at the level they achieve each month.

The Premier Affiliate achievement is central to the MAKE Wellness Pay Plan. As you learn more about each bonus type, you'll see why striving to qualify as a Premier Affiliate each month is an essential goal.

*Beginning on Decembere 1, 2024 daily pay will transition to hourly pay. Hourly pay will be available to Affiliates who participate in the Subscribe and Save program with a minimum \$100 order. Affiliates who do not participate will be paid once each month for all bonus types.

CIRCLE SALES BONUS

The Circle Sales Bonus rewards Affiliates for their personal production. The more you sell, the higher the percentage you earn on your total Circle Sales volume, up to 40%! In addition to cash commission, you can earn up to \$200 in product credit, each month.

What is included in Circle Sales volume?

1. Your personally referred customer's orders and any customer's orders they refer.

2. Orders from Affiliates you personally refer. (Direct Affiliates)

3. Your own purchases after you have accumulated at least \$1,500 in Circle Sales volume from your customers or Direct Affiliates.

ACHIEVEMENT	MONTHLY Sales	COMMISSION	PRODUCT CREDIT	MIN. Commission	
AFFILIATE	\$1-\$499	10%	-	-	
AFFILIATE 1	\$500 - \$999	12%	-	\$60	
AFFILIATE 2	\$1,000 - \$1,999	14%	-	\$140	
PREMIER AFFILIATE	\$2,000 - \$3,999	20%	\$75	\$500	
4K PREMIER	\$4,000 - \$6,999	22%	\$100	\$880	
7K PREMIER	\$7,000 - \$9,999	24%	\$125	\$1,680	
10K PREMIER	\$10,000 - \$11,999	26%	\$175	\$2,600	
12K PREMIER	\$12,000 - \$14,999	28%	\$200	\$3,360	
15K PREMIER	\$15,000 - \$19,999	30%	\$200	\$4,500	
20K PREMIER	\$20,000 - \$24,999	32%	\$200	\$6,400	
25K PREMIER	\$25,000 - \$29,999	34%	\$200	\$8,500	
30K PREMIER	\$30,000 - \$34,999	36%	\$200	\$10,800	
35K PREMIER	\$35,000 - \$39,999	38%	\$200	\$13,300	
40K PREMIER	\$40,000+	40%	\$200	\$16,000	



Your goal each month is to achieve a Premier rank. Not only will you enjoy a significant bump in commission payout and a \$75 product credit, but Make Wellness guarantees your Circle Sales Bonus will be at least \$500! For instance, if you qualify as Premier with \$2,000 in sales volume and a commission rate of 20%, you'll earn \$400. Since Premier is so important in the MAKE Wellness Pay Plan, achieving it ensures you earn at least \$500 on your Circle Sales Bonus . If your earnings fall short of the guaranteed amount after meeting the qualifications, the difference will be paid in your monthly commission. Additionally, qualifying at Premier unlocks other pay bonuses in the Make Wellness Pay Plan.

Circle Sales volume is calculated monthly and paid daily to Affiliates. Daily commission payments are based on the percentage you qualify for at the time the commission is processed. If you achieve a higher qualification after the commission has been paid, the difference will paid the next time commissions are ran. Product credits are applied to your MAKE Wellness shopping account on the same day the monthly commissions are paid.

AFFILIATE CUSTOMER SALES BONUS

The Affiliate Customer Sales Bonus rewards you for referring other Affiliates to Make Wellness and supporting their sales efforts. With this bonus you can earn up to a 10% override on your Direct Affiliate's customer orders. To be eligible, you must be a Premier Affiliate.

The sales volume of all your Direct Affiliate's customers orders is totaled and paid based on the bonus level achieved each month.

Affiliate Customer Sales is calculated and paid monthly.



AFFILIATE CUSTOMER SALES (Combined Total)	COMMISSION
\$0 - \$1,999	4%
\$2,000 - \$3,999	6%
\$4,000 - \$9,999	8%
\$10,000+	10%

AFFILIATE DEVELOPMENT BONUS

The Affiliate Development Bonus rewards you for supporting and helping your Affiliate teams grow. While you earn on your Direct Affiliate's sales through the Circle Sales Bonus and earn on their Customer sales through the Affiliate Customer Bonus, the Affiliate Development Bonus applies to the other Affiliates on your team and their customers.

To qualify for the Affiliate Development Bonus, you must be a Premier Affiliate and have at least one Premier Qualified Team. A Premier Qualified Team is formed when either your Direct Affiliate or another Affiliate on their team is qualified as Premier or higher.

To understand how the Affiliate Development Bonus works, familiarize yourself with these concepts:



TIERS

At MAKE Wellness we organize your business into pay tiers.

Tier 1: Your first tier includes you, your customers, your Direct Affiliates and their customers.

Tier 2: This starts with the first Affiliates referred by your Direct Affiliates and continues down to the first qualifying Premier Affiliate.

Tiers 3, 4, 5 & 6: Each of these tiers includes the sales volume from Affiliates starting after the previous qualifying Premier Affiliate down to the next qualifying Premier Affiliate.

Tier 2 starts with your direct affiliate's direct affiliates and goes down to the first premier qualified affiliate. In this illustration, the first affiliate has \$400 in sales, the second has \$600 in sales, and the third has \$2,000 in sales making them a qualified premier. All of the sales volume is added together and becomes tier 2.

AFFILIATE DEVELOPMENT BONUS

continued

Premier Qualified Teams

This consists of your Direct Affiliate and all Affiliates that follow. When any Affiliate in this team qualifies as a Premier Affiliate, it is considered a Premier Qualified Team for you. Pay tiers are unlocked as you develop these Premier Qualified Teams.

EB

When you refer your first Direct Affiliate you earn the achievement of Leader. Your achievement increases based on the number of Premier Qualified Teams you have developed. For example, if you develop two Premier Qualified Teams, you will be recognized as a "Leader 2".

The Affiliate Development Bonus is calculated and paid monthly.

	ACHIEVEMENT	PREMIER AFFILIATE TEAMS	COMMISSION
1		CIRCLE SALES Affiliate customer sales	10% - 40% 4%-10%
2	LEADER 1	YOU + 1	8%
3	LEADER 2	YOU + 2	6%
4	LEADER 3	YOU+ 3	4%
5	LEADER 4	Y0U+ 4	2%
6	LEADER 5	Y0U+ 5	1%

UNLOCK ACCESS ON 5 ADDITIONAL TIERS OF PREMIER AFFILIATES

TOTAL TEAM BONUS

As you develop Premier Affiliates and grow your total team sales, you can earn cash bonuses added to your monthly commission earnings through the Total Team Bonus. Bonuses range from \$500 to \$100,000!

ACHIEVEMENT	TOTAL TEAM Sales	TOTAL PREMIER Affiliates	PREMIER TEAMS	BONUS	
25K LEADER	\$25,000	4	2	\$500	
50K LEADER	\$50,000	8	3	\$1,000	
100K VISIONARY	\$100,000	15	4	\$1,500	
150K VISIONARY	\$150,000	25	5	\$2,500	
200K VISIONARY	\$200,000	40	5	\$5,000	
300K VISIONARY	\$300,000	40	5	\$7,500	
400K VISIONARY	\$400,000	50	5	\$10,000	
500K MENTOR	\$500,000	50	5	\$12,500	
750K MENTOR	\$750,000	50	5	\$20,000	
1M IMPACT MAKER	\$1,000,000	50	5	\$25,000	
1.5M IMPACT MAKER	\$1,500,000	60	6	\$30,000	
2M IMPACT MAKER	\$2,000,000	60	6	\$40,000	
2.5M IMPACT MAKER	\$2,500,000	60	6	\$50,000	
3M IMPACT MAKER	\$3,000,000	70	7	\$60,000	
3.5M IMPACT MAKER	\$3,500,000	70	7	\$70,000	
4M LEGACY MAKER	\$4,000,000	70	7	\$80,000	
4.5M LEGACY MAKER	\$4,500,000	80	8	\$90,000	
5M LEGACY MAKER	\$5,000,000	80	8	\$100,000	

To qualify for the Total Team Bonus, you must be a Premier Affiliate. Your bonus level is determined by your total team's sales volume, the number of Premier Affiliates on your team, and the number of Premier Qualified Teams in a month.

As you achieve higher levels of the Total Team Bonus, not only does your cash bonus increase, but you will be recognized with each new achievement.

The Total Team Bonus is calculated and paid monthly.

Promotional Bonuses

Direct Premier Guarantee

When you have three Direct Affiliates who achieve Premier, you are guaranteed monthly earnings of \$1,500. With four Direct Premier Affiliates, your guarantee increases to \$2,000, and with five Direct Premier Affiliates, it rises to \$3,000.

This guarantee is based on your total earnings from the Circle Sales and Affiliate Customer Sales bonuses. If your earnings fall short of the guaranteed amount after meeting the qualifications, the difference will be paid in your monthly commission. You must be a Premier Affiliate to qualify for this guarantee.

Promotion ends March 31, 2025.

The Direct Premier Guarantee is calculated and paid monthly.

Founders Bonus

The Founders Bonus is an exciting opportunity to earn additional commissions while building Make Wellness during its founding year! You can earn up to \$103,000 in additional commissions with this bonus.

To be eligible, you must be a Premier Affiliate and enroll by March 31, 2025.

The promotion ends March 31, 2026.

Bonuses are stackable, so if you qualify at a higher level and have not yet received payment for lower-level bonuses, you will be paid all eligible bonuses you qualify for.

The Founder's Bonus is calculated and paid monthly.



ACHIEVEMENT	TOTAL TEAM Sales	TOTAL PREMIER Affiliates	PREMIER TEAMS	BONUS	PAYMENT 1	PAYMENT 2	PAYMENT 3	PAYMENT 4	PAYMENT 5	PAYMENT 6
25K LEADER	\$25,000	4	2	\$1,000	\$500	\$500				
50K LEADER	\$50,000	8	3	\$2,000	\$1,000	\$1,000				
100K VISIONARY	\$100,000	15	4	\$5,000	\$2,500	\$2,500				
150K VISIONARY	\$150,000	25	5	\$10,000	\$2,500	\$2,500	\$2,500	\$2,500		
200K VISIONARY	\$200,000	40	5	\$15,000	\$3,750	\$3,750	\$3,750	\$3,750		
300K VISIONARY	\$300,000	40	5	\$20,000	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333
400K VISIONARY	\$400,000	50	5	\$50,000	\$8,333	\$8,333	\$8,333	\$8,333	\$8,333	\$8,333

TOTAL BONUS \$103,000